



UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number: 3235-0123 Expires: April 30, 2013 Estimated average burden

OMB APPROVAL

hours per response . . . 12.00

ANNUAL AUDITED PEPORT FORM X-17A **PART III**

SEC FILE NUMBER 8-67719

FACING PAGE

Information Required of Brokers and Dealers Purs etion 17 of the Securities Exchange Act of 1934 and Rule 17a

| REPORT FOR THE PERIOD BEGINNIN | IG 01/01/10 MM/DD/YY | AND ENDING | 12/31/10 MM/DD/YY |
|---|--|----------------------|-------------------------|
| A | REGISTRANT IDENT | TIFICATION | |
| NAME OF BROKER - DEALER: | 146 45 146 7 176 6 1 | | |
| COLLECTIVE EINIANCIAL SEDVIC | EC IIC | | OFFICIAL USE ON |
| COLLECTIVE FINANCIAL SERVIC | • | | FIRM ID. NO. |
| ADDRESS OF PRINCIPAL PLACE OF I | BUSINESS: (Do not use) | P.O. Box No.) | |
| 58 Boston Street | No. and Street) | | |
| | No. and Street) | | |
| Guilford (City) | Connecticut (State) | | 06437 |
| | ` ' | | (Zip Code) |
| NAME AND TELEPHONE NUMBER O | F PERSON TO CONTAC | T IN REGARD TO TH | IS REPORT |
| Elizabeth Cook, Principal | | | (203) 458-5220 |
| | | (A | rea Code - Telephone No |
| | Arms by Control | | |
| В. | ACCOUNTANT IDEN | TIFICATION | |
| NDEPENDENT PUBLIC ACCOUNTAN | T whose opinion is conta | ined in this Report* | |
| | - | F | |
| VB&T Certified Public Accountants, PLL | C ne - if individual, state last, fi | rst middle name) | |
| 250 West 57 TH Street, Suite 1632 | • | , | 10107 |
| (Address) | New York (City) | New York (State) | 10107 (Zip Code) |
| CHIECUZ ONIE- | · • | • | |
| CHECK ONE: | | | |
| W Court ID 11: A | | | |
| X Certified Public Accountant | | | |
| X Certified Public Accountant Public Accountant | | | |
| | States or any of its possession | ns. | |
| Public Accountant | States or any of its possession FOR OFFICIAL USE | | |

SEC 1410 (06-02)

(



^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

OATH OR AFFIRMATION

I, Elizabeth Cook, Principal, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statements and supporting schedules pertaining to the firm of Collective Financial Services, LLC, (Company), as of December 31, 2010, are true and correct. I further swear (or affirm) that neither the Company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Elizabeth Cook, Principal

Sworn and subscribed to before me this 24 day of Eloncon , 20 11.

Maryan law 04/30/14 exp.

| This report contains (check all applicable boxes): | | Page | |
|--|-----|---|--------|
| | | Report of Independent Registered Public Accounting Firm | 1 |
| (x) | (a) | Facing page. | |
| (x) | (b) | Balance Sheet. | 2 |
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| () | (i) | Information Relating to the Possession or Control Requirements | |
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| () | (j) | A Reconciliation, including Appropriate Explanations, of the Computation of Net Capital | |
| | | Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements | |
| | | Under Rule 15c3-3 (not required). | |
| () | (k) | A Reconciliation Between the Audited and Unaudited Consolidated Statements of | |
| | | Financial Condition With Respect to Methods of Consolidation (not applicable). | |
| (x) | (1) | An Oath or Affirmation. | |
| () | (m) | A Copy of the SIPC Supplemental Report (not required). | |
| (x) | (n) | A report describing any material inadequacies found to exist or found to have existed | 9 - 10 |
| | | since the date of the previous audit (Supplemental Report on Internal Control). | |



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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Members of Collective Financial Services, LLC

We have audited the accompanying balance sheet of Collective Financial Services, LLC, as of December 31, 2010 and the related statements of operations, changes in member's equity, and cash flows for the year then ended. These financial statements are the responsibility of the management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Collective Financial Services, LLC at December 31, 2010, and the results of its operations, changes in member's equity, and cash flows for the year then ended in conformity with U.S. generally accepted accounting principals.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information contained on page 8 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

VB&T CERTIFIED PUBLIC ACCOUNTANTS, PLLC

New York, NY February 17, 2011

COLLECTIVE FINANCIAL SERVICES, LLC BALANCE SHEET DECEMBER 31, 2010

ASSETS

| Cash | \$ 29,558 |
|---|----------------------|
| Accounts receivable | 2,641 |
| Prepaid expenses | 14,441 |
| Total Assets | \$ 46,640 |
| LIABILITIES AND MEMBER'S EQUITY | |
| Accounts payable and accrued expenses Total Liabilities | \$ 3,601 3,601 |
| Contingencies | - |
| Member's equity | 43,039 |
| Total Liabilities and Member's Equity | \$ 46,640 |

COLLECTIVE FINANCIAL SERVICES, LLC STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2010

| Revenues: | |
|--------------------------|--------------|
| Commission income | \$ 65,116 |
| Total Revenues | 65,116 |
| Costs and Expenses: | |
| Insurance | 11,179 |
| Licenses & Permits | 2,855 |
| Professional Fees | 7,160 |
| Compliance | 17,572 |
| Rent | 3,000 |
| Office expense | 1,053 |
| Total Costs and Expenses | 42,819 |
| Net Income | \$ 22,297 |

COLLECTIVE FINANCIAL SERVICES, LLC STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2010

| Cash Flows From Operating Activities: | | |
|---|--------|---------|
| Net Income | \$ | 22,297 |
| Adjustment to reconcile net loss to net cash provided by operating acti | vities | s: |
| (Increase) in accounts receivable | | (2,641) |
| (Increase) in prepaid expenses | | (8,177) |
| Increase in accounts payable and accrued expenses | | 1,002 |
| Net Cash Provided By Operating Activities | | 12,481 |
| Cash Flows From Investing Activities: | | - |
| Net Cash Provided by Investing Activities | | - |
| Cash Flows From Financing Activities: | | |
| Member's contributions | | 5,000 |
| Net Cash Provided By Financing Activities: | | 5,000 |
| Net Increase In Cash | | 17,481 |
| Cash at beginning of the year | | 12,077 |
| Cash at end of the year | \$ | 29,558 |

COLLECTIVE FINANCIAL SERVICES, LLC STATEMENT OF CHANGES IN MEMBER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2010

| | Total Member's | |
|----------------------------|-------------------|--------|
| Balance, January 1, 2010 | \$ | 15,742 |
| Member's Contribution | | 5,000 |
| Net Income | | 22,297 |
| Balance, December 31, 2010 | \$ | 43,039 |

COLLECTIVE FINANCIAL SERVICES, LLC NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2010

1. ORGANIZATION AND NATURE OF BUSINESS

Collective Financial Services, LLC (the "Company") is a registered broker-dealer in securities transactions under the provisions of the Securities Exchange Act of 1934 and is a member of the Financial Industry Regulatory Inc. (FINRA) and the Securities Investor Protection Corporation.

The Company was formed on May 11, 2007, and was approved as a registered broker-dealer on March 19, 2008.

The Company acts as a broker-dealer and is exempt from Securities and Exchange Commission Rule 15c3-3 under paragraph (k)(1). The Company will not hold customer funds or safekeep customer securities.

2. SIGNIFICANT ACCOUNTING POLICIES

ACCRUAL BASIS OF ACCOUNTING

The Company's financial statements are prepared using the accrual method of accounting. The Company's year end is December 31.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Taxes

The Company is a limited liability Company taxed as a partnership and the accompanying financial statements do not include any provision for federal or state income taxes. Each member of the Company is individually responsible for reporting his share of the Company's income or loss.

3. NET CAPITAL REQUIREMENTS

The Company is a member of the FINRA and subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital of \$5,000 and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2010 the Company had net capital of \$28,598, which was \$23,598 in excess of the amount required.

COLLECTIVE FINANCIAL SERVICES, LLC NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2010

4. RELATED PARTY TRANSACTIONS

The Company leases its office space from an entity of common ownership. This entity also provides certain administrative and technical support to the Company at no charge. Annual payments on the lease for the facility are \$3,000. The lease expires on December 31, 2012.

COLLECTIVE FINANCIAL SERVICES, LLC COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2010

| NET CAPITAL: | | |
|---|-------------|----------|
| Total member's equity | \$ | 43,039 |
| Deductions and/or charges: | | |
| Non-allowable assets: | | |
| Prepaid expenses | <u></u> | (14,441) |
| Net capital before haircuts on securities positions | | 28,598 |
| Haircuts on securities positions | | - |
| Undue concentration | | - |
| Net Capital | | 28,598 |
| AGGREGATE INDEBTEDNESS: | | |
| Items included in the statement of financial condition: | | |
| Accounts payable and accrued expenses | \$ | 3,601 |
| COMPUTATION OF BASIC NET CAPITAL REQUIREMENT: | | |
| Minimum net capital required (6-2/3% of aggregate indebtedness) | | 240 |
| Minimum net capital required | \$ | 5,000 |
| Excess net capital | \$ | 23,598 |
| Percentage of aggregate indebtedness to net capital is | | 13% |

The above computation agrees with the December 31, 2010 computation of net capital filed electronically by the company on FOCUS Form X-17A-5 Part IIA.



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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

To the Members of Collective Financial Services, LLC

In planning and performing our audit of the financial statements and supplementary information of Collective Financial Services, LLC (the "Company") for the year ended December 31, 2010, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following: 1) Making quarterly securities examinations, counts, verifications and comparisons; 2) Recordation of differences required by Rule 17a-13, or, 3) Complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial

Registered with the Public Company Accounting Oversight Board Member of the American Institute of Certified Public Accountants statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2010, to meet the Commission's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the Financial Industry Regulatory Authority (FINRA), and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

VB&T CERTIFIED PUBLIC ACCOUNTANTS, PLLC

New York, NY February 17, 2011

COLLECTIVE FINANCIAL SERVICES, LLC (SEC I.D. No. 8-67719)

FINANCIAL STATEMENTS AND
SUPPLEMENTAL SCHEDULE
FOR THE YEAR ENDED DECEMBER 31, 2010
AND

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM AND SUPPLEMENTAL REPORT ON INTERNAL CONTROL